



NORTH AMERICAN EXPORTS SUPPLEMENTARY QUESTIONNAIRE

IMPORTANT NOTICE

- North America means the United States of America or Canada, including those territories or protectorates to which the legal jurisdiction of the United States of America extends or applies.
- This Supplementary Questionnaire forms a key part of your General Liability Proposal and it is important that all material facts continue to be fully, frankly and accurately disclosed.
- **PLEASE REMEMBER TO SIGN AND DATE THIS FORM.**

JURISDICTION

Except to the extent otherwise provided in any subsequently issued policy, the content and use of this form and any agreement entered into pursuant to this form or any dealing in relation to or arising from this form are governed by the laws of New Zealand and in relation to those matters, the parties submit to the jurisdiction of the courts of New Zealand.

Name of Applicant/Insured

Broker

A REPRESENTATION

1. Are you represented in **North America** in any form, either directly or by a parent company, subsidiary, sales office, etc, or by some other party holding a Power of Attorney on your behalf? Yes No

If Yes, provide full details including the specific states or provinces where you have such representation

B ASSETS

1. Provide details (approximate value and type) of any assets held in North America, including the states or provinces where such assets are held

Asset	Value	State(s)
	\$	
	\$	
	\$	
	\$	

C CONTRACTUAL AGREEMENTS

1. Have you entered into any contractual agreement with anyone in **North America** (including vendor or distributor agreements) where you have agreed to hold other parties harmless or to provide indemnity in respect of any actions/claims made in connection with your products? Yes No

If Yes, please provide full details and attach a copy of any agreements



D PRODUCTS

(If coverage is given it will only be on specific named products.)

- 1. List and describe all products you export to **North America**. Provide the turnover for each product and also include any other products you intend exporting within the next 12 months

Description of Products and their Use	Actual Turnover Last Year NZ\$	Estimated Turnover This Year NZ\$
	\$	\$
	\$	\$
	\$	\$
	\$	\$

- 2. List your three largest customers, the states and provinces where they sell your product and what the product is used for.

Customer	State / Province	Product Application

- 3. List all products (including approximate turnover) you have exported to **North America** in the last seven years

Product	Year First Exported	Approximate Turnover
		\$
		\$
		\$
		\$
		\$
		\$
		\$

- 4. Are you required to erect, install, maintain or service your products? Yes No

If Yes, provide full details

- 5. Are your instructions and product brochures translated into other languages? Yes No

If Yes, advise which languages

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E INDIRECT EXPORTS

- 1. If you export products to countries other than North America are you aware of any of those products being sent on to North America? Yes No

If Yes, provide full details

- 2. Do you have products manufactured outside New Zealand that are then sent to North America? Yes No

If Yes, provide full details

F APPROVALS

- 1. Do all of your products conform in all respects with the requirements of all state, provincial, federal or government statutes or regulations in the applicable **North American** country? Yes No

- 2. Do all of your products meet the required manufacturing and safety standards including product packaging and labelling? Yes No

If Yes, provide details and enclose copies of all approvals

G CLAIMS EXPERIENCE

- 1. Have you had any claims, or are you aware of any circumstances which might give rise to a claim in respect of any of the products you have sent, or intend to send, to **North America**? Yes No

If Yes, provide full details

- 2. Have you had any of the following on any products you have sent, or intend to send, to **North America**?

a) voluntary recalls Yes No

b) officially imposed recalls, sales restrictions or bans Yes No

If Yes, provide full details



H ENCLOSURES

Please provide copies of the following and tick to indicate enclosure:

- Your Terms of Trade, Conditions of Sale or warranties used
- Any contracts requiring a "hold harmless" to another party
- Product brochures for your products.
- Instructions on use of your products and copies of labelling

DECLARATION

I declare that all answers and statements in this supplementary questionnaire are correct and complete in every respect and agree that this supplementary questionnaire shall form the basis of and be incorporated into the policy of insurance, which I have with QBE Insurance (International) Limited.

Signed Date

Printed name

Position



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