



# Property & Casualty Metal Manufacturing Appetite



QBE understands the unique challenges in the metal manufacturing industry and our P&C underwriters are equipped to address the deeper level of specialization required to overcome them. Industry experts are embedded in our underwriting units to help solve any inherent insurance challenges and to further assist you with both guaranteed cost and loss sensitive programs.

### Target account size

- Account GWP of \$100K-\$3M
- U.S. revenue less than \$3B
- Less than 500 vehicles
- Amount subject up to \$200M per location

### Key characteristics

- Limited hoisting/support cables
- No structural iron/steel
- No aviation parts\*\*

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Automobile Parts - Non-critical	●	◐	●	◐	●
Automobile Parts - Critical	●	○	●	○	●
Cable	●	●	●	●	●
Can	●	●	●	●	●
Cutlery/Razor	●	●	●	●	●
Die Casting	◐	◐	◐	◐	◐
Forging	◐	◐	◐	◐	◐
Foundry/Rolling Mills	○	○	○	○	○
Hardware	●	●	●	●	●
Iron/Steel - Ornamental	●	●	●	●	●
Machine Shop	●	○	●	○	●
Metal Furniture	●	○	●	○	●
Metal Stamping	●	●	●	●	●
Nuts/Bolts/Screws	●	●	●	●	●
Plumbing/Pipe	●	●	●	●	●
Pump & Valve	○	○	○	○	○
Sheet Metal Products	●	●	●	●	●
Tank Fabrication	●	◐	●	◐	●
Tools - Powered	◐	○	◐	○	◐
Tools - Non-powered	●	◐	●	◐	●
Wire Goods	●	●	●	●	●

\* Additional classes will be considered upon request. Please reach out to your QBE contact. **Key:** ● Strong Appetite ◐ Judicious Appetite ○ Restricted Appetite  
 \*\* QBE Aviation will entertain these risks.



# Property & Casualty Machinery and Equipment Manufacturing Appetite



QBE understands the unique challenges in the machinery and equipment manufacturing industries and our P&C underwriters are equipped to address the deeper level of specialization required to overcome them. Industry experts are embedded in our underwriting units to help solve any inherent insurance challenges and to further assist you with both guaranteed cost and loss sensitive programs.

### Target account size

- Account GWP of \$100K-\$3M
- U.S. revenue less than \$3B
- Less than 500 vehicles
- Amount subject up to \$200M per location

### Key characteristics

- No:
- Crane/Hoisting/Lifting Equipment
  - Auto/Aviation Critical Parts
  - Toys
  - Firearms

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Appliance Machinery	●	◐	●	◐	●
Auto Part Machinery - Non-critical	●	◐	●	◐	●
Construction/Agricultural Machinery	●	○	●	○	●
Conveyor Machinery - Non-hoisting	●	◐	●	◐	●
Heating Equipment/Industrial Furnace and Ovens	●	○	●	○	●
Industrial and Commercial Fan and Blower	●	◐	●	◐	●
Industrial Truck, Tractor, Trailer Machinery	●	○	●	○	●
Packaging Machinery	●	●	●	●	●
Paper Machinery	●	●	●	●	●
Sporting Goods	●	◐	●	◐	●
Textile Machinery	●	●	●	●	●
Vending Machine	●	●	●	●	●
Welding/Soldering Equipment	○	○	○	○	○
Woodworking Machinery	●	◐	●	◐	●

\*Additional classes will be considered upon request. Please reach out to your QBE contact. **Key:** ● Strong Appetite ◐ Judicious Appetite ○ Restricted Appetite



# Property & Casualty Textile Manufacturing Appetite



QBE understands the unique challenges in the textile manufacturing industry and our P&C underwriters are equipped to address the deeper level of specialization required to overcome them. Industry experts are embedded in our underwriting units to help solve any inherent insurance challenges and to further assist you with both guaranteed cost and loss sensitive programs.

### Target account size

- Account GWP of \$100K-\$3M
- U.S. revenue less than \$3B
- Less than 500 vehicles
- Amount subject up to \$100M per location

### Key characteristics

- Adequate sprinkler protection preferred
- Limited frame construction
- No infant clothing

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Apparel	●	●	◐	●	●
Awning and Tent	◐	◐	◐	◐	◐
Carpet	◐	●	○	●	◐
Cloth Printing	●	●	◐	●	●
Fabric Coating	●	●	◐	●	◐
Furnishing Goods	●	●	◐	●	●
Knit Goods	●	●	◐	●	●
Leather Goods	●	●	◐	●	●
Leather Tanning	◐	◐	○	◐	◐
Luggage and Bags	●	●	◐	●	●
Shoe/Boots	●	●	◐	●	●
Silk	●	●	◐	●	●
Spinning and Weaving	●	●	◐	●	●
Thread/Yarn	●	●	◐	●	●
Webbing/Rope/Nets	○	○	○	○	○

\*Additional classes will be considered upon request. Please reach out to your QBE contact. **Key:** ● Strong Appetite ◐ Judicious Appetite ○ Restricted Appetite



# Property & Casualty

## Wood Manufacturing Appetite



QBE understands the unique challenges in the wood manufacturing industry and our P&C underwriters are equipped to address the deeper level of specialization required to overcome them. Industry experts are embedded in our underwriting units to help solve any inherent insurance challenges and to further assist you with both guaranteed cost and loss sensitive programs.

### Target account size

- Account GWP of \$100K-\$3M
- U.S. revenue less than \$3B
- Less than 500 vehicles
- Amount subject up to \$100M per location

### Key characteristics

- Adequate dust controls must be in place
- Adequate sprinkler protection preferred
- Limited building envelope products
- Limited frame construction

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Barrels	●	●	○	●	●
Box/Pallets	●	●	○	●	●
Brush or Brooms	●	●	◐	●	●
Cabinets	●	●	◐	●	●
Engineered Wood/Truss	●	○	○	○	●
Fence	●	●	◐	●	●
Furniture	●	●	◐	●	●
Millwork	●	○	◐	○	●
Paper Goods	●	●	◐	●	●
Pulp Manufacturing	○	○	○	○	○
Plywood	◐	◐	○	◐	◐
Prefabricated Homes	○	○	○	○	○
Sawmill/Planing	○	○	○	○	○
Veneer	◐	◐	○	◐	◐
Window Coverings	●	●	◐	●	●
Wood Products	●	●	◐	●	●

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# Property & Casualty Food Processing Appetite



QBE understands the unique challenges in the food processing industry and our P&C underwriters are equipped to address the deeper level of specialization required to overcome them. Industry experts are embedded in our underwriting units to help solve any inherent insurance challenges and to further assist you with both guaranteed cost and loss sensitive programs.

### Target account size

- Account GWP of \$100K-\$3M
- U.S. revenue less than \$3B
- Less than 500 vehicles
- Amount subject up to \$100M per location

### Key characteristics

- Masonry/non-combustible preferred
- Adequate sprinkler protection preferred
- Limited Dietary Supplement
- No Farming/Harvesting

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Baby Food Manufacturing	○	○	○	○	○
Bakery	●	●	◐	●	●
Beverage Manufacturing - Non-alcoholic	●	●	◐	●	●
Bottling	●	●	◐	●	●
Brewery	●	●	◐	●	●
Candy/Chocolate/Confection	●	●	◐	●	●
Cannery	●	●	◐	●	●
Coffee/Tea	●	●	◐	●	●
Dairy Products/Processing	●	●	◐	●	●
Distillery	◐	◐	◐	◐	◐
Dry Foods	●	●	◐	●	●
Extract/Flavoring/Spices	◐	◐	○	◐	◐
Fruit or Vegetable	●	●	◐	●	●
Grain Milling	○	○	○	○	○
Meat/Fish/Poultry/Seafood	○	○	○	○	○
Nuts	◐	◐	○	◐	◐
Oils/Cooking	○	○	○	○	○
Pet Food	○	○	○	○	○
Sugar	●	●	○	●	●
Winery	●	●	◐	●	●

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# Property & Casualty

## Mineral and Plastic/Rubber Manufacturing Appetite



QBE understands the unique challenges in the mineral and plastic/rubber manufacturing industries and our P&C underwriters are equipped to address the deeper level of specialization required to overcome them. Industry experts are embedded in our underwriting units to help solve any inherent insurance challenges and to further assist you with both guaranteed cost and loss sensitive programs.

### Mineral Manufacturing

#### Target account size

- Account GWP of \$100K-\$3M
- U.S. revenue less than \$3B
- Less than 500 vehicles
- Amount subject up to \$200M per location

#### Key characteristics

- No Asbestos-based products
- Limited Silica-based products

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Brick/Tile	●	●	●	●	◐
Cement	○	○	○	○	○
Glass Bottle & Jar	●	●	●	●	●
Glass/Mirror	●	●	●	●	●
Plaster or Plasterboard	●	●	●	●	◐
Pottery/Ceramics	◐	◐	◐	◐	◐
Refractory Products	○	○	○	○	○
Stone Cutting - Non-silica	●	●	●	●	◐

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### Plastic/Rubber Manufacturing

#### Target account size

- Account GWP of \$100K-\$3M
- U.S. revenue less than \$3B
- Less than 500 vehicles
- Amount subject up to \$100M per location

#### Key characteristics

- No:
- Raw materials/resins
  - Insulation materials
  - Toys

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Cellophane & Cellophane Products	○	○	○	○	○
Plastic Bottle & Jar	●	●	◐	●	●
Plastic Plumbing	◐	◐	◐	◐	◐
Plastic Goods	●	●	◐	●	●
Rubber Goods	●	●	◐	●	●
Tires - Rubber/Inner-tube	○	○	○	○	○

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# Property & Casualty

## Miscellaneous Manufacturing Appetite

QBE understands the unique challenges in the manufacturing industry and our P&C underwriters are equipped to address the deeper level of specialization required to overcome them. Industry experts are embedded in our underwriting units to help solve any inherent insurance challenges and to further assist you with both guaranteed cost and loss sensitive programs.

### Target account size

- Account GWP of \$100K-\$3M
- U.S. revenue less than \$3B
- Less than 500 vehicles
- Amount subject up to \$200M per location

### Key characteristics

- No:
- Arms
  - Ammunition
  - Explosives

	Auto	General Liability	Property	Umbrella	Workers' Comp
<b>Classifications*</b>					
Button/Fasteners	●	●	●	●	●
Candle	◐	◐	○	◐	◐
Electric Power or Transmission Equipment	○	○	○	○	○
Electronic Games	●	◐	●	◐	●
Jewelry/Silverware	●	●	●	●	●
Lighting Fixtures	●	◐	●	◐	●
Musical Instrument	●	●	●	●	●
Office Machine	●	●	●	●	●
Pen/Pencil	●	●	●	●	●
Sign	●	●	●	●	●
Swimming Pools and Accessories	○	○	○	○	○
Tobacco/Cannabis Products	○	○	○	○	○

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